NAMM YP Young Professionals

Education Session Featuring Joel Menchey

January 25, 2019

Welcome!

Thanks to those that joined us last night!

NAMM YP
Young Professionals

Our Mission

Dedicated to growing the future leaders of the MI industry by providing opportunities to connect, learn and grow.

NAMM YP
Young Professionals

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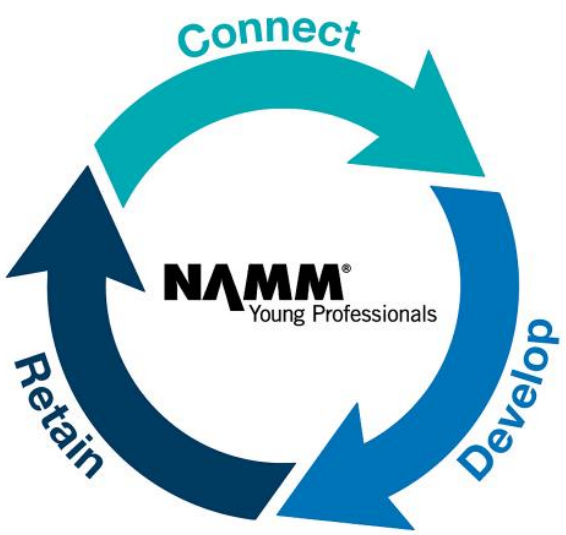
NAMM YP Mentoring Program

The primary purpose of this program is to strengthen the Musical Instruments Industry by pairing together Industry Veterans with emerging young professionals. Through this mentorship, we expect that growing professionals will stay within our industry and one give back to the next generation in the same way they have been provided for.



Ways to sign-up:
Find a Board Member to assist you in signing-up
NAMMYP.com

NAMM YP
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Our Speaker

Joel Menchey

Menchey Music

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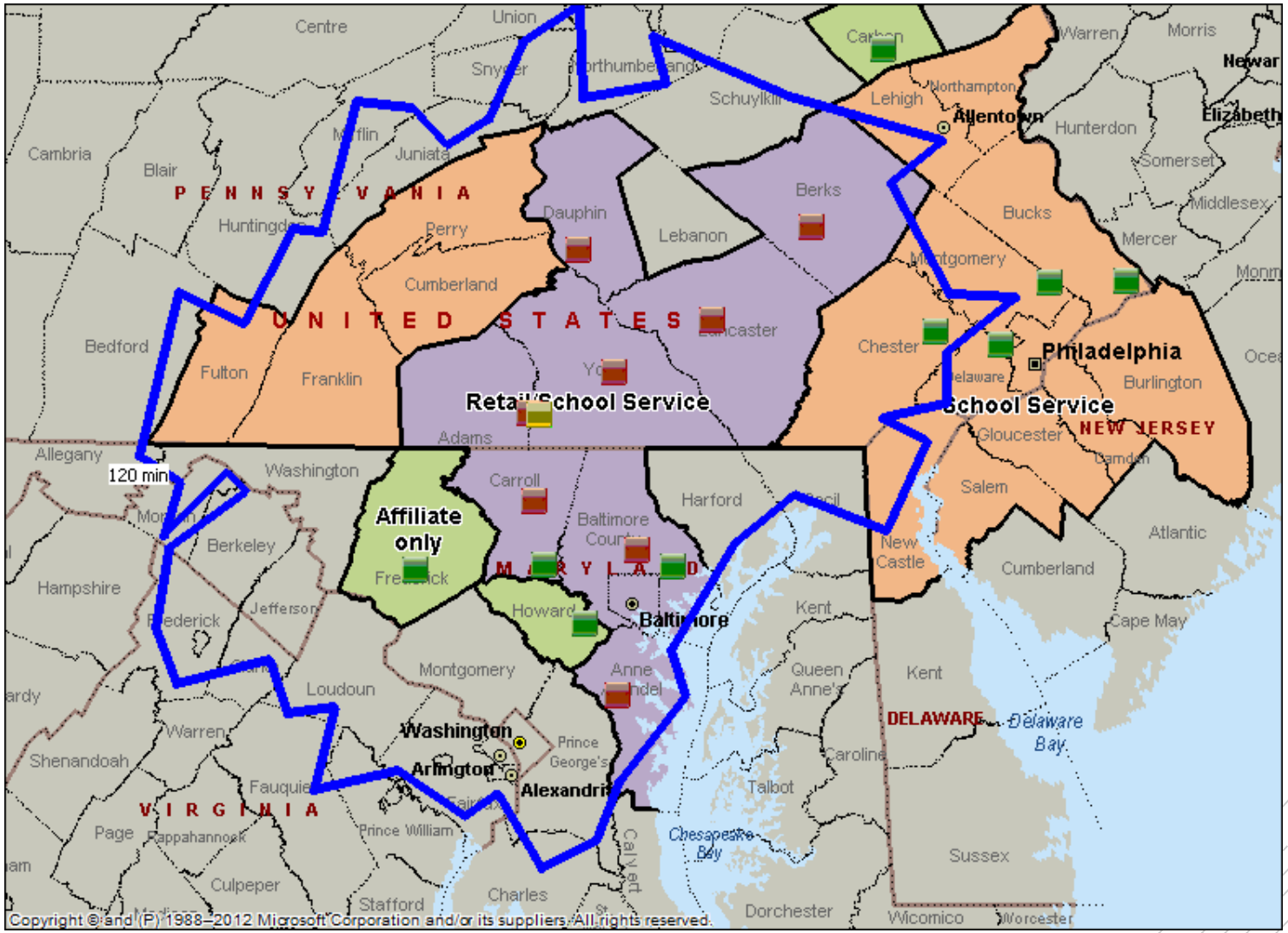
Operations Center

Small / Medium format stores

Orchestral String Gallery Hanover PA

Acoustic Pianos – Lancaster PA / Timonium MD

Service Territory



Northeastern Music Programs

- Purchased 2017
- Provides Instrumental and General music to catholic schools in Philadelphia and Allentown PA
- Employ 26 teachers who teach over 100 school programs

PERFORMANCE PLAY MUSIC SCHOOL

- Performance based lesson school
- Opened with my brother in January 2015
- Aurora Colorado

PERFORMANCE PLAY MUSIC SCHOOL

Takeways : 1995-2019

- Build a Peer Network

Takeways : 1995-2019

- Build a peer network
- If you can measure it you can move it

Takeways : 1995-2019

- Build a peer network
- If you can measure it you can move it
- Be resourceful

Takeways : 1995-2019

- Build a peer network
- If you can measure it you can move it
- Be resourceful
- Get to the other side of the wall

Takeways : 1995-2019

- Build a peer network
- If you can measure it you can move it
- Be resourceful
- Get to the other side of the wall
- Focus

Takeways : 1995-2019

- Build a peer network
- If you can measure it you can move it
- Be resourceful
- Get to the other side of the wall
- Focus
- Know your customer

Takeways : 1995-2019

- Build a peer network
- If you can measure it you can move it
- Be resourceful
- Get to the other side of the wall
- Focus
- Know your customer
- Do well by doing good

Takeways : 1995-2019

- Revenues feed egos, profits feed families

Takeways : 1995-2019

- Revenues feed egos, profits feed families
- Read

Takeways : 1995-2019

- Revenues feed egos, profits feed families
- Read
- Welcome negative feedback

Takeways : 1995-2019

- Revenues feed egos, profits feed families
- Read
- Welcome negative feedback
- Do a pilot

Takeways : 1995-2019

- Revenues feed egos, profits feed families
- Read
- Welcome negative feedback
- Do a pilot
- Success is never owned, it is rented and the rent is due every day

Takeways : 1995-2019

- Surround yourself with smart people

Takeways : 1995-2019

- Surround yourself with smart people
- Make it a great day!

Takeways : 1995-2019

Questions?

Thank you!

PRINTZ

Live tonite
8:00 PM
@ Anaheim
Hilton

Questions

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Thank You

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Thank You

Now - Social Hour in The Member Center

Next Event – 2019 Summer NAMM

Thursday, July 18, 2019 - Social Event

Friday, July 19, 2019 – 4 pm – Educational Event/Reception

Summer NAMM
july 18/20 2019 nashville

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